

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
1.	Risk Purchase Provision under clause P(v) of the RFP on Pg no. 19	Request for waiver considering Engineering Scope of Work selection based on QCBS This looks quite onerous considering there is no specification of the amount of delay that would trigger this action. Kindly arrange to waive-off or clarify. For better contract management	No change is envisaged.
2.	Clause 5.8 of the GCC	A "Limitation of Liability" clause as per the below format is suggested under clause 5.8 of the GCC, [Note to BU- The limitation of liability of the consultant should not be more than one time the contract price. For better contract management	The clause is amply clear. Liability of the Consultant shall be limited to the Awarded Contract Value.
3.	Clauses to be added in contract:	Consultant to have rights to terminate the agreement under clause 10 of the GCC in the following instance: <ul style="list-style-type: none"> a. If the client (PFCL) fails to make the payment within thirty (30) days from the date of the invoice AND b. If the client (PFCL) becomes insolvent, is placed into administration, receivership, or liquidation, commences proceedings to be wound up, enters into any voluntary arrangement with its creditors, or on the happening of any similar event according to the laws of its domicile. For better contract management	The provisions of e-RfP document are amply clear, No change is envisaged.
4.	F-Qualification Requirements	Proposed following changes :- 1) Indian Consultant with Power Sector experience of more than 10 years shall submit undertaking by qualified experts/companies as their nominated vendors with relevant consideration of Indian Experience weightage	Please refer Amendment No. 1

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		<p>or</p> <p>2) In the case of JV/Consortium, the number of member of the JV shall not exceed three (03) numbers</p> <p>This will allow PFC to utilize the experience of Indian Power Sector and will ease out the preparation & submission process</p>	
5.	II-Technical Experience/Requirement	<p>Indian Consultant with Power Sector experience of more than 10 years shall submit undertaking by qualified experts/companies as their nominated vendors with relevant consideration of Indian Experience weightage</p> <p>This will allow PFC to utilize the experience of Indian Power Sector and will ease out the preparation & submission process.</p> <p>Request to clarify whether inclusion of cable manufacturers are expected to be included in the JV, which will not create the conflict of interest.</p> <p>Inclusion of Cable manufacturers to meet QR will create conflict of interest for supply of cable by same manufactures, later.</p>	Experience as per the qualification requirement of e-RfP document shall be considered for evaluation and also refer Amendment No. 1.
6.	A. TERMS OF REFERENCE (ToR) / SCOPE OF WORK-vii	Please clarify if this a feasibility report on the manufacturing of the cables or the actual projects as envisaged on page 6 of the e-RFP	Scope of work is amply clear. It is further clarified that pre-feasibility report shall be prepared considering the broad project requirements mentioned at page 6 of e-RfP document.

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7.	A. TERMS OF REFERENCE (ToR) / SCOPE OF WORK-xvii	Please clarify if this a recommended minimum assessment or a full assessment to be conducted.	Scope of work is amply clear.
8.	M. CONTRACT AGREEMENT	Please clarify if the expected timeframe for contract award.	Expected time for issuance of LoI is one month from the date of bid submission.
9.	Subject-b)	Close Bid Date & Time - 04.02.2025 11:00 hrs (IST) Request for extension for 3 weeks for bid submission timelines after issuance of requested clarifications	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
10.	Addl. Clause	Validity of Compensation :- If the project is delayed for reasons not attributable to TCE, Client shall pay an escalation for balance of work For better contract management	As per Clause I (e) of e-RfP document, No escalation is allowed.
11.	Addl. Clause	Change Management / Claims Contract to have clauses for Change management – a) Consultant Work shall start only after written approval by client for additional claim. b) Contract needs to have firm unit prices for manpower for additional work. c) Contract needs to be revisited-if there is substantial change in scope. For better contract management	a) As per Clause I (e) of e-RfP document, No escalation is allowed. b) Refer reply given at point no. a) above. c) Kindly refer Clause B "Deliverables" in this regard and also refer Amendment No. 1.
12.	Addl. Clause	Risk Purchase limit (%) - to be defined to have a capped limit for risk purchase upto 50% of Contract fee.	No change is envisaged.

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13.	Addl. Clause	Please arrange to clarify/define the Delay LD rate (%), Delay LD cap (%), Performance LD and Penalties (Other than Delay LD), in case applicable	Please refer Amendment No. 1.
14.	Addl. Clause	Please arrange to clarify/confirm that Limitation of Liability of the Consultant under the Contract shall be limited to 100% of total Awarded Contract Value.	Liability of the Consultant shall be limited to the Awarded Contract Value.
15.	Addl. Clause	Revisions/Variations & Deliverables clause- A total of 02 no. of engineering revisions and a total of 01 Set of hard-copy deliverables is considered in Contract Value. Any additions to it for reasons not attributable to TCE shall be charged extra.	The Bidders are required to submit the deliverables mentioned under Clause B for the complete scope of work.
16.	Addl. Clause	Consultant deliverables should be accepted / commented upon within 03 days since Consultant submits the same. In the event of non-confirmation in such stated time, the deliverables shall be deemed accepted & will automatically become eligible for full payment.	The Bidders are required to submit the deliverables mentioned under Clause B for the complete scope of work.
17.	Addl. Clause	Validity of compensation clause- TCE's compensation under the Agreement is valid till 30/06/2025. If Project gets extended beyond such date for reasons not attributable to TCE, TCE's compensation for balance scope of Project shall be escalated at 10% per annum year on year.	The period of engagement is till the completion of the assignment and no escalation for any reason, would be allowed.
18.	Addl. Clause	"The overall total liability of Consultant arising out of this Agreement for any reason whatsoever including for the conclusively proved faulty engineering Services and for the	Liability of the Consultant shall be limited to the Awarded Contract Value.

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		delay as stated above, shall be limited to 100% per cent of Consultant's compensation."	
19.	Addl. Clause	An " Additional Services " clause to be inserted in the below format: Any services performed by TCE beyond the agreed scope in the Contract shall be charged extra.	The Bidders are required to submit the deliverables mentioned under Clause B for the complete scope of work.
20.	II-Technical Experience/Requirement	The Bidder must have experience of providing consultancy services for at least one assignment broadly including preparation of feasibility report/techno-commercial report/DPR/Study Report for manufacturing, laying and maintenance of sub-sea power cables across the globe preferably during last Seven (07) Years. Indian Consultant with Power Sector experience of more than 10 years shall submit undertaking by qualified expert companies as their nominated vendors	Please refer to Amendment No 1. Experience as per the qualification requirement of e-RfP document shall be considered for evaluation.
21.	A(i)	The sub sea topography and Admiralty charts can be made available to the consultant. Assessment of subsea cable demand could come from national planning documents of India/ exiting documentation carried out by MNRE or NIO for offshore wind projects within the region. It can be supplemented by publicly available database. Mapping the seabed and routing in different geographies and regions is an extensive exercise and would be a challenge to be completed within the project timeframe. We believe at the current stage this should be excluded	The Consultant is expected to arrange these details independently as a part of Scope of work.

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S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>The year-wise demand of subsea cable (in short, medium and long term) in respect of India and also in different geographies or regions based on the mapping of available potential of off-shore Wind Power (37 GW by MNRE), shall be carried out based on the available, authentic public domain data. The available studies carried out by MNRE or NIO shall also be referred and correlated for validation.</p>	
22.	(ii)	<p>We presume that this will be a desktop study based on the secondary data available in public domain. A full-scale business model would be a challenging for the project timeframe. We propose assessment based on high-level Capex.</p> <p>Based on the above assessment, a business model to be developed for the country (considering the existing and ongoing subsea cable projects worldwide). Also, to collate following data:</p> <ul style="list-style-type: none"> a. High level Capital expenditure. b. Country wise different policies models followed for kick starting the manufacturing of subsea cable (wherever possible). <p>Comparative analysis of the Internal Rate of Return (IRRs) in the Indian context</p>	Scope of work is amply clear.
23.	(iv)	<p>We proposes an engagement with cable manufacturers across the world. However from our previous experience, not all</p>	Scope of work is amply clear.

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		<p>cable OEMs are responsive or upfront with their manufacturing capacity. We presume that assessment of global manufacturers can be limited to major 2-3 suppliers. However from our previous experience, not all cable OEMs are responsive or upfront with their manufacturing capacity</p> <p>Engagement with major 2-3 global and local manufacturers and their manufacturing capacity for subsea cable system,</p>	
24.	(xxi)	<p>Maximum of 2 weeks may be considered for arranging the meeting with stakeholders. The delay from such agencies in responding /convening the meeting shall be considered extra to the time required</p> <p>This is to keep a timeline for responses from the concerned agencies so that the overall activity can be completed on time.</p>	Scope of work is amply clear.
25.	(xxi)	<p>In the course of study, if there is any interaction is required with any government agencies /other international organizations, PFCC may facilitate such meetings as required</p> <p>It would be preferred to have intervention from PFCC for facilitating the timely response, input and involvement of the government/semi government agencies</p>	Overall responsibility lies with the bidder; however, the support will be facilitated based on the requirements.
26.	(xix)	<p>We presume that the consultant will facilitate the visit and the expenses will be born by respective organizations. If consultant has to bear the expense, please let us know the number of officials expected to join from each organization. We plan to arrange visits to 3 offshore projects maximum. If PFCC plan visits to more than 3, please let us know</p>	Expenses related to air travel and stay will be borne by respective organisation. However, expenses related to visas, local travel & other arrangements (foreign country) related to foreign study will be borne by Consultant for around 10 officials.

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		This is to estimate the cost and is aimed at preparing an accurate budget.	
27.	II-Technical Experience/Requirement	<p>The Bidder must have experience of providing consultancy services for at least one assignment broadly including preparation of feasibility report/techno-commercial report/DPR/Study Report for manufacturing, laying and maintenance of sub-sea power cables across the globe preferably during last Seven (07) Years.</p> <p>Indian Consultant with Power Sector experience of more than 10 years shall submit undertaking by qualified expert companies as their nominated vendors</p>	<p>Please refer to Amendment No. 1</p> <p>Experience as per the qualification requirement of e-RfP document shall be considered for evaluation.</p>
28.	A(i)	<p>i): Assessment of subsea cable demand could come from national planning documents of India and within the region supplemented by publicly available database, mapping the seabed and routing is an extensive exercise and would be a challenge to be completed within the project timeframe. We believe at the current stage this should be excluded of India and within the region</p> <p>Assessment of subsea cable demand could come from national planning documents of India/ exiting documentation carried out by MNRE or NIO for offshore wind projects within the region. It can be supplemented by publicly available database. Mapping the seabed and routing in different geographies and regions is an extensive exercise and would be a challenge to be completed within the project timeframe. We believe at the current stage this should be excluded</p>	Scope of work is amply clear.

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S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		The year-wise demand of subsea cable (in short, medium and long term) in respect of India and also in different geographies or regions based on the mapping of available potential of off-shore Wind Power (37 GW by MNRE), shall be carried out based on the available, authentic public domain data. The available studies carried out by MNRE or NIO shall also be referred and correlated for validation.	
29.	Form 6 -, 1 & 2	Please clarify whether experience in laying and manufacturing cable required, if this is a feasibility study To ensure the correct team is implemented	As per Form-6, experience in laying, manufacturing and maintenance of sub-marine (subsea) power cable is required. The lead agency may collaborate to form the consortium of the relevant organisations.
30.	P -19	There is no cap on the liability for a third party to correct any defective deliverables. Please arrange to confirm For company protection Suggested Modifications A capping limit to be confirmed	Provisions of e-RfP documents are amply clear in this regard.
31.	P x.b 20	This is an extremely broad indemnity. Request to clarify or narrow down, reasonably For company protection Suggested Modifications A narrowed indemnity to be provided	Provisions of e-RfP documents are amply clear in this regard.

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32.	P x.b 20	<p>here is no overall cap on liability, nor is there a waiver of indirect / consequential damages</p> <p>For company protection</p> <p>Suggested Modifications</p> <p>A capping limit to be confirmed</p>	Provisions of e-RfP documents are amply clear in this regard.
33.	Addl. Clause	<p>There is no language that PFC is solely responsible for their actions based on the report. We'll create the report based on generally accepted practices, but we cannot bear any risks for PFC's subsea actions based on the report.</p> <p>For company protection</p> <p>Suggested Modifications</p> <p>Please confirm that the consortium will not bear risks from the actions taken by PFC based on the Report</p>	No change is envisaged.
34.	Addl. Clause	<p>There is no protection for any IP of the consortium members. Please clarify that Consortium's IP and improvements thereto (even if created during the project) are owned by Consortium members</p> <p>For company protection</p>	No change is envisaged.

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		<p>Suggested Modifications</p> <p>Please confirm that the intellectual property and improvements thereto including those created during the project, of each member in the consortium are owned by the respective member</p>	
35.	(iii)	<p>We proposes a multi-criteria optioneering for different designs of subsea cable. The assessment would be qualitative with an outcome similar to a Red-Amber-Green assessment</p> <p>To prepare qualitative techno-commercial analysis of different options based on multi criteria optioneering for the sub sea cable for selection of best technology and cable type for the subsea cable system</p>	Scope of work is amply clear.
36.	(vii)	<p>We propose a high-level assessment on the technical and installation environment aspects of the subsea cable, summarizing key requirement and challenges</p> <p>To prepare a high-level assessment on the technical and installation environment aspects of the subsea cable, summarizing key requirement and challenges</p>	Scope of work is amply clear.
37.	xii), xiii), xiv):	<p>To keep up with the timeline of the study, we propose to identify measures based on general non-site-specific practices across the world</p> <p>The challenges would vary across geographies and sites. At this phase of study, it is preferred to identify the measures based on non site specific practices.</p>	Scope of work is amply clear.

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		<p>i) To identify general non-site-specific practices measures required for the protection of subsea cables against various aspects such as electrical, mechanical, biological and various radiations, etc.</p> <p>ii) To identify general non-site-specific practices measures to be taken to avoid the impact of Ocean phenomena like Tsunamis, Cyclones etc. and protection against movement of ships, submarines, anchoring etc.</p> <p>iii) To identify the general non-site-specific practices ways and means of restoration of power cables and associated infrastructure, in case of major breakdown, disasters etc., to identify practice of laying spare circuits for redundancy for continuity of power in the event of fault in one circuit, to examine the feasibility of laying of communication cable also for commercial use, along with subsea power cable</p>	
38.	B(3)	<p>This may be 240 days without counting the delays from any stakeholders of consultation.</p> <p>To meet the requisite scope of work</p>	Please refer to Amendment No 1.
39.	B(4)	<p>This may be 270 days without counting the delays from any stakeholders of consultation.</p> <p>To meet the requisite scope of work</p>	Please refer to Amendment No 1.
40.	G. EARNEST MONEY DEPOSIT	It is proposed to allow submission of EMD in the form of Bank Guarantee. Further it is requested to review the value of the high value of EMD and advise the estimated value of Contract	Please refer Amendment No. 1

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		This will allow to use the prevailing practices of Indian power sector & will not burden the bidders, financially	
41.	I-xiv)	It is proposed that either nominated vendors with Authorization shall be allowed or un-incorporated JV agreement is acceptable This will reduce the timelines for formation of JV. Alternatively JDU might also be accepted by Indian Consultant	Please refer Amendment No. 1
42.	I-xv)	It is requested to waive-off this requirement This will reduce the timelines for formation of JV. Alternatively JDU might also be accepted by Indian Consultant	Please refer Amendment No. 1
43.	F. QUALIFICATION REQUIREMENTS Page 10 I. Eligibility Criteria	We would request PFCCL to consider following requests: - 1. Modification of Joint and Several Liability Clause: • Would request PFC Consulting Ltd. to consider modifying the joint and several liability clause to allow for a more flexible liability structure, such as proportional liability based on the scope of work or equity share of each consortium member. For Kind Consideration 2. Acceptance of Lead Member's Responsibility: • Would request PFC Consulting Ltd. To accept a structure where the lead member of the consortium takes primary responsibility for the project, while other members, including international partners, are responsible only for their specific deliverables. For Kind Consideration	Please refer to Amendment No. 1

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	<p>Bids of only those Bidders who satisfy the minimum qualification will be considered for further evaluation using Quality and Cost Based Selection (QCBS) methodology. The bid shall be submitted by an individual firm or Joint Ventures (JV)/Consortium with one of the members of JV/Consortium acting as a Lead Member of the JV/Consortium. In the case of JV/Consortium, the number of members of the JV shall not exceed two (02) and all the members shall be jointly and severally liable for the execution of the entire assignment in accordance with the terms & conditions mentioned in this Bid Document.</p>	<p>3. Clarification on Consortium Agreement Requirements:</p> <ul style="list-style-type: none"> • If there is any flexibility in the consortium agreement requirements, particularly regarding the roles and responsibilities of each member, to accommodate international firms' legal and operational constraints. Please Clarify <p>4. Consideration of International Standards and Practices:</p> <p>Would request PFC Consulting Ltd. to consider aligning the tender requirements with international standards and practices to facilitate the participation of foreign firms, ensuring that the criteria do not inadvertently exclude capable international partners.</p>	
44.	<p>F. QUALIFICATION REQUIREMENTS Page 11</p>	<p>We would like to request an amendment to either remove this clause or make it relevant specifically for the lead bidder/Indian entity of the consortium. Our reasons for this request are as follows:</p> <ol style="list-style-type: none"> 1. Operational Efficiency: Opening and managing a separate bank account for the JV/Consortium can lead to operational inefficiencies and delays in project execution. 	<p>Please refer to the Amendment No. 1.</p>

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	<p>JV / Consortium shall open a bank account in the name of JV / Consortium and all payments due to the JV / Consortium shall be credited by employer to that account only. To facilitate statutory deductions all statutory documents like Permanent Account Number (PAN)/ Goods & Service Tax Identification Number (GSTIN) etc. in the name of the JV / Consortium shall be submitted by JV / Consortium before making any payment.</p>	<p>Allowing the lead bidder/Indian entity to manage the financial transactions would streamline the process.</p> <p>2. Statutory Compliance: The lead bidder/Indian entity already possesses the necessary statutory documents such as PAN and GSTIN. Utilizing these existing documents would ensure compliance without the need for additional administrative overhead.</p> <p>3. Financial Transparency: The lead bidder/Indian entity is committed to maintaining financial transparency and accountability. By centralizing the financial transactions, we can ensure better oversight and control.</p> <p>For Kind Consideration</p>	
45.	<p>B. DELIVERABLES Page 9</p> <p>The Consultant is required to submit the following deliverables within the time schedule (Tentative) indicated against each deliverable: as per RFP</p>	<p>Would request PFCCL to offer flexibility in the timeline for deliverables, considering potential delays due to international logistics, regulatory approvals, or unforeseen circumstances.</p> <p>For Kind Consideration.</p>	Please refer to Amendment No 1.
46.	<p>5.2 Compliance with Rules and Regulations Page 51</p>	<p>Would request PFCCL to provide a comprehensive list of local regulatory requirements and approvals needed for the project, along with the respective timelines and responsible agencies, to help international firms plan their participation more effectively.</p>	This is under Bidder's Scope.

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	<p>The Consultant agrees that it shall be responsible and liable to comply with all the rules and regulations of various concerned government authorities and departments for the services rendered under this agreement.</p>	<p>For Kind Consideration.</p>	
47.	<p>5.2 Compliance with Rules and Regulations</p> <p>The Consultant agrees that it shall be responsible and liable to comply with all the rules and regulations of various concerned government authorities and departments for the services rendered under this agreement.</p>	<p>Would request PFCCL to support international firms in terms of navigating local regulations, obtaining necessary permits, and understanding the local business environment.</p> <p>For Kind Consideration.</p>	<p>No change is envisaged.</p>
48.	<p>P. OTHER TERMS & CONDITIONS</p> <p>Page No. 20</p> <p>xiii) Consultant shall maintain strict confidentiality about the affairs of PFCCL and shall not disclose any information about PFCCL to any outside person. Consultant shall make available the services of the identified personnel as may be required for</p>	<p>Would request PFCCL to clarify the protocols for data sharing and confidentiality, especially concerning sensitive information that may be shared between consortium members and PFCCL.</p> <p>For Kind Consideration.</p>	<p>No change is envisaged.</p>

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	successful execution of the work and or as may be required by PFCCL on specified dates, venues and time in order to meet the obligations of PFCCL.		
49.	<p>A. TERMS OF REFERENCE (ToR) / SCOPE OF WORK Page 8</p> <p>Assessment of requirement of technical experts and skilled manpower, capacity building and formulation of capacity building plans for the manufacturing, laying and Operation & Maintenance (O&M) including fault locators for the subsea cables.</p>	<p>Would request PFCCL to provide details on expectations regarding training and capacity building for local stakeholders, and how should firms incorporate these elements into their proposals.</p> <p>For Kind Consideration,</p>	<p>The consultant needs to make the assessment as per the scope of work and submit the deliverables.</p>
50.	<p>A. TERMS OF REFERENCE (ToR) / SCOPE OF WORK Page 8</p>	<p>Would request PFCCL to provide any specific requirements or preferences regarding technology transfer and the incorporation of innovative solutions in the project.</p> <p>For Kind Consideration.</p>	<p>The consultant needs to make the assessment as per the scope of work and submit the deliverables.</p>

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	v) Assessment of availability (quantum as well as source) of raw material - domestic as well as internationally for manufacturing of subsea cable, identification of technologies, equipment, machineries required for the manufacturing and laying of the subsea cables, jointing and termination, new materials including software, options for technology transfer, manufacturing and testing capacity.		
51.	Clause p Pg 19 iv) All claims shall be raised by the Consultant as per the terms of payment after being due, and would be accepted for payment based on satisfactory progress and quality of the work at the sole discretion of the competent authority.	The claims for due payments to the Consultant should not be based on the satisfaction and quality of work at the convenience of the client, as both words carry ambiguous meanings. It is requested that this requirement be deleted, and payments should be made for the work already performed by the Consultant. For Kind Consideration	The payment would be released as per the provision of Clause D of e-RfP and also refer to Amendment No 1.
52.	Clause p Pg 19	We request deletion of this clause as it may lead to significant additional costs and risk to the business of the client.	No change is envisaged.

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	v) In case there is a delay by the Consultant in accomplishing the deliverables which in the opinion of PFCCL is attributable to the Consultant, PFCCL reserves the right to get such specific work(s) done through any other Agency (ies) at the risk and cost of the Consultant for timely completion of the deliverables	For Kind Consideration	
53.	Clause p Pg 19 vii) PFCCL can cancel the contract at any stage of the work, in case it is found that the performance /knowledge of team/team member(s) is not satisfactory or any information given at the time of submission of the bid is found to be incorrect in line with the provisions of Contract Agreement	We request addition of the word "is not reasonably satisfactory", as it is fair to the consultant and as per the industry standards. For Kind Consideration	No change is envisaged.
54.	Clause p Pg 19	We request addition of the word "is not reasonably satisfactory", as it is fair to the consultant and as per the industry standards. For Kind Consideration	No change is envisaged.

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	<p>xiv) In case, PFCCL finds that the performance of any of the key personnel(s) is not satisfactory, the Consultant shall replace the team member within fifteen (15) days after serving the notice in writing to this effect. Otherwise, PFCCL may cancel the contract.</p>		
55.	<p>Board Resolution in Consortium Agreement Cl 14 Pg 36 & 37</p> <p>Common Seal of has been affixed in my/ our presence pursuant to Board Resolution dated</p>	<p>The person signing the proposal and this Consortium Agreement may not be directly authorized through a board resolution. Instead, the board resolution may authorize another person to grant a power of attorney to someone within the organization to sign the proposal and the Consortium agreement.</p> <p>In this context, we believe the referenced text may not be appropriate and could be removed. However, we understand that a power of attorney in favor of the person authorized to sign the proposal, and the Consortium agreement must be submitted along with the proposal. Please confirm and therefore we request removal of this requirement from the Agreement.</p> <p>For Kind Consideration</p>	<p>Common seal is based on the AOA of the company. So if as per the AOA, common seal is required to be affixed, then it shall be affixed as per the AOA and pursuant to BR.</p>
56.	<p>Cl 4.1 Pg 50 & Form-1: COVERING LETTER, pg 24</p> <p>The guarantee amount shall be equal to five percent (5%) of the</p>	<p>We request clarity on the Performance Guarantee, as the values mentioned in two different clauses do not align.</p> <p>Kindly confirm a single value for the Performance Guarantee.</p>	<p>Please refer to the Amendment No. 1.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	<p>contract price in accordance with the terms and conditions specified in the contract and in the Bid Document.</p> <p>(9) We confirm that Contract Performance Guarantee (CPG) for three percent (3%) of the total consultancy fee in the form of bank guarantee shall be provided by us as per the prescribed format in case of placement of award.</p>		
57.	<p>5.8, Pg 52</p> <p>Liability of the Consultant</p>	<p>There is no capping mentioned for Consultant's liability in the clause. We request for a clear capping on liabilities as a market standard. Kindly insert the below clause:</p> <p>""The Consultant's total liability under this Contract [except in case of gross negligence or wilful misconduct on the part of the Consultant in carrying out the Services], for any direct loss accrued due to deficiency in Services rendered by it, shall not be higher than the total professional fees of the consultant under this Contract"</p> <p>Kindly Confirm</p>	<p>This clause is amply clear. Liability of the Consultant shall be limited to the Awarded Contract Value.</p>
58.	<p>9.1, Pg 54</p>	<p>In case the payment of the consultant is suspended, the consultant should also have an option to suspend the work for</p>	<p>No change is envisaged.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	<p>Suspension: The Owner may, by written notice of suspension to the Consultant, suspend all payment to the Consultant hereunder: a) if the Consultant fails to perform any of its obligations under this Contract, including carrying out of the Services, provided, that such notice of suspension shall i) specify the nature of the failure, and ii) request the Consultant to remedy such failure within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension</p>	<p>the period the payments are suspended. We request to either remove the provision or add the below sub-clause:</p> <p>"(iii) In case of suspension of payment for the above reasons, the consultant shall also have an option to suspend the work with a due notice to the Client".</p> <p>For Kind Consideration</p>	
59.	<p>Cl 10.1, Pg 54</p> <p>(d) if, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days</p>	<p>Termination because of force major is unjustifiable, as Force Majeure is beyond consultant's control, so we request to consider removing this clause.</p> <p>For Kind Consideration</p>	No change is envisaged.
60.	Cl 10.1, Pg 54	<p>We request the removal of the "termination at convenience" provision, as it could result in unplanned costs for the Consultant. Alternatively, we propose including additional compensation to offset the potential impact, should this provision remain.</p>	No change is envisaged.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	(f) if the Owner, in its sole discretion and for any reason whatsoever, decides to terminate this Contract	For Kind Consideration	
61.	Missing clause No clause for suspension /Termination right to the Consultant	We request for a right to suspend /terminate in the event of non-payment, delayed payment or breach of obligation by the client as per RFP/contract. For Kind Consideration	No change is envisaged.
62.	Cl 11.4, Pg 56 Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure	We request to incorporate the wordings: <i>"Extension due to any reasons not attributable to the Consultant and which is beyond the control of the Consultant"</i> in the provision as <i>Consultant</i> should have EOT right on reasons not attributable to it. Also, we request you to have a mutual agreed price escalation in case of EOT due to reasons not attributable to the consultant. For Kind Consideration	No change is envisaged.
63.	Close Bid Date & Time, Pg 2 04.02.2025 11:00 hrs (IST)	We request PFCCL to extend the bid closing date by at least 3 weeks from the date of releasing the replies/clarifications. For Kind Consideration	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
64.	e-RfP document	Allow consortium of 3 or more members as mostly the work involve various domain foreign experts in manufacturing and laying.	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
65.	e-RfP document	Extend the submission timeline of DPR to 6 months since the DPR submission will depend on inputs from various stakeholders like foreign and Indian manufacturers, vessel companies etc.	Please refer to the Amendment No. 1.
66.	e-RfP document	Accept submarine subsea cable consultancy as experience in QCBS marking (refer work order of a current consultancy done by TCIL).	Please refer to the Amendment No. 1. Experience as per the qualification requirement of e-RfP document shall be considered for evaluation.
67.	e-RfP document	Modify payment terms and retain only 10% to 15% against completion of assignment since a major cost is borne by agency while final DPR submission.	Please refer to the Amendment No. 1.
68.	e-RfP document	Provide extension of min. 3 weeks in bid submission to identify suitable partners for this project.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
69.	e-RfP document	Given the substantial scope the consultant is expected to do, to bring together for a strong consortium, for a well prepared proposal, we request a 6-week extension to the current deadline of 4 th February 2025.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
70.	e-RfP document	Please explain how the "Earnest Money Deposit" will be dealt with. Is the earnest money deposit to be returned to unsuccessful bidders and will be set off the fees to be paid for the successful bidder	It will be returned to bidders.
71.	e-RfP document	Please allow more than 2 members to form a consortium.	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
72.	e-RfP document	Please extend the current planned duration of the project which is difficult to comply with given interactions required with mentioned stakeholders.	Please refer to the Amendment No. 1
73.	Clause 1.I.b (Opening of Technical Bid)	Given the comprehensive scope of the project, we kindly request a two-week extension for the bid submission deadline. This additional time would allow for a thorough and detailed understanding necessary for a strong proposal.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
74.	Clause 1.C (Period of Engagement)	Due to the extensive nature of the project, we would like to inquire if it is possible to extend the project timeline to 8-9 months. This would ensure a feasible timeline for successful completion.	Please refer to the Amendment No. 1
75.	e-RfP document	We kindly request clarification on the specific voltage level requirements for the cables outlined in the scope. Could you please confirm if this pertains to the entire range of cables or if M/s PFCCL is focused on a specific range?	This is under Bidder's Scope.
76.	Clause 1.A (ToR/Scope of Work)	Is a detailed feasibility study required for each interconnection route, or is it limited to the 37 GW offshore wind project target? As multiple interconnection routes are specified, the scope shall also vary accordingly.	Scope of work is amply clear.
77.	Clause 1.A.iii (Voltage Specifications)	Are there restrictions on the voltage level? AC and DC voltage requirements would vary depending on the routes (offshore/interconnection), which would also affect the scope of the project.	This is under Bidder's Scope.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
78.	As per Clause C: Terms of Reference/ Period of Engagement / 09 of RFP	<p>The total duration of the assignment would be Four (04) months from the date of issuance of Letter of Award (LoA) or till completion of the assignment. Completion of assignment means completion of the entire scope of work/ToR and acceptance of all deliverables.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>The total duration of the assignment would be twelve (12) months from the date of issuance of Letter of Award (LoA) or till completion of the assignment. Completion of assignment means completion of the entire scope of work/ToR and acceptance of all deliverables.</p>	Please refer to the Amendment No. 1.
79.	As per Clause F (I): Terms of Reference/Qualification Requirements/ Eligibility Criteria/ 10 of RFP	<p>In the case of JV/Consortium, the number of member of the JV shall not exceed two (02) and all the members shall be jointly and severally liable for the execution of the entire assignment in accordance with the terms & conditions mentioned in this Bid Document.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>In the case of JV/Consortium, the number of member of the JV shall not exceed three (03) or more and all the members shall be jointly and severally liable for the execution of the entire assignment in accordance with the terms & conditions mentioned in this Bid Document.</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>We also request the client to kindly allow participation of unincorporated JV members.</p>	
80.	<p>As per Clause F (II): Terms of Reference/Qualification Requirements/ Technical Experience/Requirement/ 12 of RFP</p>	<p>The Bidder must have experience of providing consultancy services for at least one assignment broadly including preparation of feasibility report/ techno-commercial report/ DPR/ Study Report for manufacturing, laying and maintenance of sub-sea power cables across the globe preferably during last Seven (07) Years.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>The Bidder must have experience of providing consultancy services for at least one assignment broadly including preparation of feasibility report/techno-commercial report/DPR/Study Report for manufacturing or laying or maintenance of sub-sea power cables across the globe preferably during last Ten (10) Years.</p> <p>We would also appreciate it if the client could clarify whether we are permitted to include relevant ongoing projects.</p>	<p>Please refer to Amendment No 1.</p> <p>Experience as per the qualification requirement of e-RfP document shall be considered for evaluation</p>
81.	<p>As per Clause J (iii): Terms of Reference/ Basis of Offer/ / 18 of RFP</p>	<p>The price offer for the assignment should be quoted on a lump sum basis inclusive of travelling, lodging & boarding expenses, TA/ DA, out of pocket expenses viz. photostat, typing, printing etc. No escalation for any reason, whatsoever shall be allowed over and above the bid price till the completion of assignment.</p>	<p>No change is envisaged.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>However, GST at applicable rates, on the date(s) of payment(s) shall be paid over and above the payment due.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>The price offer for the assignment should be quoted on a lump sum basis inclusive of travelling, lodging & boarding expenses, TA/ DA, out of pocket expenses viz. photostat, typing, printing etc. Price escalation shall be considered over and above the bid price till the completion of assignment. However, GST at applicable rates, on the date(s) of payment(s) shall be paid over and above the payment due.</p>	
82.	As per Clause L: Terms of Reference/ Contract Performance Guarantee (CPG)/ 18 of RFP	<p>In the event of an award, the selected Bidder, within fifteen (15) days of issue of Letter of Award from PFCCL, will be required to arrange submission of CPG in the form of a Bank Guarantee (BG) equivalent to five percent (5%) of the total consultancy fee. We request the client to kindly amend the respective clause with the following:</p> <p>In the event of an award, the selected Bidder, within thirty (30) days of issue of Letter of Award from PFCCL, will be required to arrange submission of CPG in the form of a Bank Guarantee (BG) equivalent to five percent (5%) of the total consultancy fee.</p>	No change is envisaged.
83.	As per Clause M (iii): Terms of Reference/ Contract Agreement/ 18 of RFP	In the event of award, the selected Bidder ("Consultant") will be required to enter into a Contract Agreement with the PFCCL within fifteen (15) days from the date of the Letter of Award	No change is envisaged.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>(LOA) or within such extended time, as may be granted by the PFCCL.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>In the event of award, the selected Bidder ("Consultant") will be required to enter into a Contract Agreement with the PFCCL within thirty (30) days from the date of the Letter of Award (LOA) or within such extended time, as may be granted by the PFCCL.</p>	
84.	As per Clause P (vi): Terms of Reference/ Other Terms & Conditions/ 19 of RFP	<p>In case the performance of the proposed team member(s) is not satisfactory, the Consultant will be asked to change/ replace the team member(s) within seven (07) days of receipt of such request from PFCCL with member(s) acceptable to PFCCL.</p> <p>We request the client to kindly amend the respective clause with the following:</p> <p>In case the performance of the proposed team member(s) is not satisfactory, the Consultant</p> <p>will be asked to change/ replace the team member(s) within forteen (14) days of receipt of such request from PFCCL with member(s) acceptable to PFCCL.</p>	No change is envisaged.
85.	As per Clause P (xiv): Terms of Reference/ Other Terms & Conditions/ 21 of RFP	<p>In case, PFCCL finds that the performance of any of the key personnel(s) is not satisfactory, the Consultant shall replace the team member within fifteen (15) days after serving the notice in writing to this effect. Otherwise, PFCCL may cancel the contract.</p>	No change is envisaged.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>We request the client to kindly amend the respective clause with the following:</p> <p>In case, PFCCL finds that the performance of any of the key personnel(s) is not satisfactory, the Consultant shall replace the team member within thirty (30) days after serving the notice in writing to this effect. Otherwise, PFCCL may cancel the contract.</p>	
86.	General Query:	We request the client to kindly provide an extension to the Bid Submission by at least two weeks and revise the submission date from 04.02.2025 to 18.02.2025 .	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
87.	Page 10, Clause F Qualification Requirements, Sub clause I Eligibility Criteria	<p>Limitation of JV/Consortium members to 2.</p> <p>Allow consortium of 3 or more members as mostly the work involve various domain foreign experts in manufacturing and laying</p>	Please refer to the Amendment No. 1.
88.	Page 9 clause B Deliverables	<p>Draft Feasibility and Techno commercial analysis report : Tentative submission 90 Days from LOA</p> <p>Extend the submission timeline of DPR to 6 months since the DPR submission will depend on inputs from various stakeholders like foreign and Indian manufacturers, vessel companies etc.</p> <p>Suggested modification</p> <p>180 days from LoA</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response																		
89.	<p>Page 15 Clause I Submission of Bid, Sub clause d Technical Evaluation:</p> <p>Relevant Experience of Consultancy Firm</p>	<p>Experience in providing consultancy services for preparation of feasibility report/techno-commercial report/DPR/study report for manufacturing, laying and maintenance of sub-sea power cables across the globe during last 7 years</p> <p>Accept submarine subsea cable consultancy as experience in QCBS marking (refer work order of a current consultancy done by TCIL)</p> <p>Suggested modification</p> <p>Experience in providing consultancy services for preparation of feasibility report/techno-commercial report/DPR/study report for manufacturing, laying and maintenance of sub-sea power cables/subs sea cables across the globe during last 7 years</p>	<p>Please refer to Amendment No 1.</p> <p>Experience as per the qualification requirement of e-RfP document shall be considered for evaluation</p>																		
90.	Page 10 clause D terms of payment	<table border="1" data-bbox="658 895 1234 1182"> <thead> <tr> <th>S.No</th> <th>Activity</th> <th>Payments (% of Lump Sum Price)</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Submission of Inception Report.</td> <td>10</td> </tr> <tr> <td>2.</td> <td>Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report.</td> <td>30</td> </tr> <tr> <td>3.</td> <td>Submission and acceptance of Final feasibility and techno-commercial analysis report after incorporating comments</td> <td>30</td> </tr> <tr> <td>4.</td> <td>Completion of assignment</td> <td>30</td> </tr> <tr> <td colspan="2">Total</td> <td>100</td> </tr> </tbody> </table> <p>Modify payment terms and retain only 10% to 15% against completion of assignment since a major cost is borne by agency while final DPR submission.</p> <p>Suggested modification</p>	S.No	Activity	Payments (% of Lump Sum Price)	1.	Submission of Inception Report.	10	2.	Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report.	30	3.	Submission and acceptance of Final feasibility and techno-commercial analysis report after incorporating comments	30	4.	Completion of assignment	30	Total		100	Please refer to the Amendment No. 1.
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Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

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91.	Page 2 of RFP: Close Bid Date and Time	<p>04.02.2025 11:00 Hrs (IST) Provide extension of min. 3 weeks in bid submission to identify suitable partners for this project</p> <p>Suggested modification</p> <p>28.02.2025 11:00 Hrs (IST)</p>	Bidder is requested to visit PFCCL website regarding Revised bid submission date.																		
92.	-	<p>Please can you provide an expected budget for the project</p> <p>Knowing your anticipated budget will allow us to build a proposal and methodology with a suitable level of detail</p> <p>Suggested Modifications</p> <p>Include an additional clause which either states an upper budget limit, or an anticipated budget range.</p>	Bidder is required to quote their financial bid based on the scope of work and deliverables.																		
93.	Bid Submission Extension	We kindly request an extension of the bid submission deadline by three weeks. This additional time will allow us to ensure a comprehensive and high-quality submission that aligns with the requirements of the tender.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.																		

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
94.	Limit of Liability:	We request that the limit of liability be adjusted to match the contract value. This alignment would ensure a fair and balanced contractual framework for all parties involved	Liability of the Consultant shall be limited to the Awarded Contract Value.
95.	TOR (A) – point (iv), Pg. No. 07 of RFP. The feasibility is limited only to finding the feasibility for domestic manufacturing, it does not cover the cable design aspects and of the marine /subsea power cable.	Manufacturing and design/engineering are separate skills sets. Hence cannot be taken up together. Design of the cable will also depend on the application and requirement. Suggested modification Need Clarification.	Scope of work is amply clear.
96.	TOR(A) – point (iii), Pg. No. 07 of RFP. Up to what "KV Class" the feasibility for manufacturing must be evaluated.	The manufacturing capabilities of the cables will depend on the voltage level and accordingly the assembly unit will be established.	Scope of work is amply clear.
97.	TOR(A) – point (vi), Pg. No. 07 of RFP. Since the laying procedure/ standards are impacted by many factors like voltage level, water quality, Subsea conditions, depth. Does this feasibility require studies to be done by the way of ocean survey, route survey,	These factors are design related and related to the laying procedure under different conditions. Suggested modification At this stage only the broad laying procedures as adopted internationally should be covered. The details like surveys and studies be done at the time of the project implementation.	Scope of work is amply clear.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	implication due to other ocean conditions.		
98.	TOR(A) – point (viii), Pg. No. 07 of RFP. No land or plot location is required at this stage, only the land area required for the facility to be indicated. Please clarify	Clarification Required	Scope of work is amply clear.
99.	TOR(A) – point (xv), Pg. No. 08 of RFP. While doing the feasibility will already existing subsea cable, standard be applicable for reference standard like ANSI, IES, IEEE standard is accepted.	These are the standard used internationally for laying such cables with the modification from country to country have been reported, same can be used, for this project. Suggested modification Can be useful as basic guide.	Scope of work is amply clear.
100.	TOR(A)- point (vii) Pg. No. 07 & point (xvii) Pg. No. 08 of RFP	Do we have also to study environmental impacts on manufacturing, laying cable. Clarification	Scope of work is amply clear.
101.	TOR(A) – point (vii), Pg. No. 07 of RFP.	We understand the only laying procedure and maintenance procedures need to be included in the feasibility report. Please clarify. Reference can be made to international guidelines and modified as per the Indian conditions.	Scope of work is amply clear.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>Suggested modification Kindly accept this and include in RFP.</p>	
102.	<p>TOR(A) – point (vii), Pg. No 07 & Point (xvii), Pg. No. 08 of RFP Ocean impact and others sub ocean geo studies are not required at this stage; this will be taken care of by a separate agency while project implementation. As it is mentioned in (xvii) point based on the assessment of exiting project. At this stage requirement for the such studies will be mentioned in the report.</p>	<p>This is generally parts of the pre – implementation program and taken care of while deciding on the cable laying exercise.</p> <p>Suggested modification Please accept these changes & include in this RFP.</p>	No change is envisaged.
103.	<p>TOR (A) – point (xix), Pg. No. 08 of RFP. Clarify on foreign visit for study - day/members Please clarify.</p>	<p>This will impact on the cost proposal.</p> <p>Kindly clarify.</p>	Expenses related to air travel and stay will be borne by respective organisation. However, expenses related to visas, local travel & other arrangements (foreign country) related to foreign study will be borne by Consultant for around 10 officials.
104.	<p>Terms of Payment (D), Pg. No. 10 of RFP. S.No. 1 - 10% S.No. 2 - 30% S.No. 3.- 30%</p>	<p>Request for lump sum terms payment as follows: 1. 10% 2. 40% 3. 40% 4. 10%</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	S.No. 4.- 30%	Major work will be done during draft report only such as the request is made. Suggested modification Kindly Modify.	
105.	Eligibility Criteria (I), Pg. No. 10 of RFP Can external consultant be allowed to support multiple Indian parties.	This will increase the participation of bidders. May be allowed.	Please refer to the Amendment No. 1.
106.	Eligibility Criteria (I) – point (i) & point (ii), Pg. No. 10.	JV should be Un- incorporated & consortium should be allowed with capacity of three members. To save time in deciding JV & including maximum expertise. Kindly Modify.	Please refer to the Amendment No. 1.
107.	GENERAL Request for Extension in bid submission by 3 weeks	The bid clarifications are also requiring, and compilation of the bid will be possible in such a short time. Kindly request you to extend the date by three (03) weeks.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
108.	GENERAL Project completion duration of 04 months.	Since the assignment will require extensive travel data compilation, market research, international guidelines, the time limit of 04 months is short. Suggested modification Kindly allow eight (08) months for the assignment.	Please refer Amendment No. 1
109.	GENERAL MSME registered companies should be exempted	Kindly accept this request	Relevant MSME rules and regulations are applicable.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	from paying EMD as per Government of India guidelines.		
110.	GENERAL Project liabilities should be limited to project fee.	Kindly clarify.	Liability of the Consultant shall be limited to the Awarded Contract Value.
111.	GENERAL Please clarify if the experience of project management/supervision services for the subsea cable manufacturing facility or subsea cable laying project will qualify for submission of the bid.	Manufacturing of the cable will require expertise of the cable industry or cable manufacturing agency where as laying/maintenance of the cable is also related to various site requirement and practices as suggesting the cable experts. The feasibility would require experience of cable industry for suggesting the laying, operating and maintaining procedures, such such experience may not be available with agencies who have only PMC experience. Kindly clarify.	Please refer to Amendment No 1. Experience as per the qualification requirement of e-RfP document shall be considered for evaluation.
112.	GENERAL All the JV partners should have experience in power sector/ distribution and transmission/ generation industry to bring more value to the feasibility report.	This will add value by way of inputs and uphold the sanctity that all the partners are jointly severely responsible for the project delivery. Kindly include in RFP for Quality participation and report.	Please refer to Amendment No 1. Experience as per the qualification requirement of e-RfP document shall be considered for evaluation
113.	Page No. 7, TERMS OF REFERENCE (ToR) / SCOPE OF WORK i. Assessment of year-wise demand of subsea cable (in short, medium and long term) in respect	Will the survey and mapping activities be the responsibility of the consultant and within the scope of assignment? Has implication on both time and cost for the feasibility report Suggested Modification	Bidder to meet the requirement of e-RfP document.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	of India and also in different geographies or regions based on the mapping of available potential of off-shore Wind Power (37 GW by MNRE mapping of sea bed depth vis-à-vis distance from the coast, topography of the sea bed, route for the subsea cable (assessment of quantum of array, export cables and sub-sea interconnection)	All standard primary and survey data related to the seabed depth, seabed topography, bathymetry, and other relevant aspects (like ecological/environmental impact assessments etc) will be provided and facilitated by PFC Consulting/CEA through NIOT or other designated agencies, and given to the winning consortium of consultants. List of the standard primary and survey data (& the format for the same) to be provided and/or facilitated by PFCC/CEA should be provided	
114.	Page No. 7, TERMS OF REFERENCE (ToR) / SCOPE OF WORK ii.c. Comparative analysis of the Internal Rate of Return (IRRs) in the Indian context vis à-vis Govt. policies.	Should this be based on CERC's standard norms, like benchmarking at ~12% IRR for power projects or other/additional benchmarks as considered under the PLI schemes? Removes uncertainty and so the avoids any delay in work due to mis-understanding or misalignment of objective Suggested Modification Clarification would be helpful	Bidder to meet the requirement of e-RfP document.
115.	Page No. 7, TERMS OF REFERENCE (ToR) / SCOPE OF WORK	This does not include any new study and/or assessment It is assumed that a review and compilation of relevant already conducted studies would be undertaken Suggested Modification Clarification would be helpful	Bidder to meet the requirement of e-RfP document.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
	<p>vii To prepare the prefeasibility report on the ecosystem for manufacturing, laying, testing, O&M including assessment of the environmental/ ecological aspects and other scientific studies, corrosion related issues, requirement of communication system, etc. along with item wise break up of costs for the identified projects</p>		
116.	<p>Page No. 8, TERMS OF REFERENCE (ToR) / SCOPE OF WORK</p> <p>A.ix. To identify various clearances / approvals required for setting up manufacturing facilities, for carrying out the survey and laying of subsea cables and also O&M including but not limited to the field of defense, marine, oil exploration etc., international marine laws or any other international laws having impact on subsea cable laying and its maintenance. Also, the details of Agencies (International/ National) from which such clearances / approvals shall be obtained.</p>	<p>Would it be an investigation and survey be needed to be done</p> <ul style="list-style-type: none"> - Securing or able to undertake investigation/survey will be sensitive from GoI's perspective - Cost and time involved needs to be factored in for the same <p>Suggested Modification</p> <p>To be provided and facilitated by PFC Consulting/CEA through NIOT or other designated agencies</p> <p>List of such areas with survey data with indicated formats to be provided and/or facilitated by PFCC/CEA should be provided</p>	<p>Scope of work is amply clear.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
117.	<p>Page No. 8, TERMS OF REFERENCE (ToR) / SCOPE OF WORK</p> <p>xix Consultant shall arrange a foreign study visit for officials of MoP, CEA, PFCCL and RECPDCL to off shore projects</p>	<ul style="list-style-type: none"> - Issuance of travel visas for government officials is subject to protocol-related procedures is beyond the control of the consultant, and so cannot be linked to completion of other deliverables of the study - Per diem and other lodging & boarding limits is specific to rank and organisation norms, which is difficult for the consultant to manage <p>Suggested Modification</p> <ul style="list-style-type: none"> - It presents considerable difficulty and complexity to the consultant - Moreover, budget for such activity is variable and largely dependent on factors such as (i) the number (& rank) of officials traveling, (ii) the destination country, and (iii) the duration of the visit, And which are very difficult to ascertain at the stage of proposal submission <p>Suggested Modification</p> <p>The budget & time lines for overseas visit of PFC Consulting, CEA, PGCIL, MoP, etc, should be de-linked to the all the other study deliverables related payment and time lines</p> <p>Cost of the overseas travel should be borne by the respective organisations whose officers are taking part of the foreign study visit</p>	<p>The period of engagement is till the completion of the assignment, foreign study visit is independent to other deliverables.</p> <p>Expenses related to air travel and stay will be borne by respective organisation. However, expenses related to visas, local travel & other arrangements (foreign country) related to foreign study will be borne by Consultant for around 10 officials.</p> <p>Also refer to Amendment No. 1</p>
118.	<p>Page 9 B. DELIVERABLES</p>	<p>Timeline for Draft report submission may be reconsidered given the existing scope of work</p> <p>Suggested Modification</p>	<p>Please refer to the Amendment No. 1.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		Timeline for Draft report submission 6 months.	
119.	Page 9 B. DELIVERABLES	Timeline Final report submission may be reconsidered given the existing scope of work Suggested Modification Final report submission be in 2 months from the date of receipt of comments from PFCC on the draft report	Please refer to the Amendment No. 1.
120.		Limitation of LD and Penalties liability under this contract Suggested Modification It should be limited to 5% of the total contract value.	Please refer to the Amendment No. 1. Liability of the Consultant shall be limited to the Awarded Contract Value.
121.	Page 10 QUALIFICATION REQUIREMENTS F. I	Increase in limit of consortium members It is essential to have a larger consortium to pool the matching resources to deliver quality results & within the given (or even the proposed new timelines by us above) for the quantum of work required Suggested Modification The consortium may include up to four members, with a maximum of two international consultants.	Please refer to the Amendment No. 1.
122.	Page 11 QUALIFICATION REQUIREMENTS F. I. vi.	Preference to be given to domestically grown power sector consultancy firms To ensure that promising Indian consulting firms with potential in this emerging sector are not unduly excluded Suggested Modification	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		The consortium of consultants should be led by an Indian-registered firm having at least 5 years of experience in the power sector	
123.	Section P Other Terms & Conditions Clause X	<p>To Avoid potential Conflict of interest and undue influence in the project outcome</p> <p>Lead consultants for India should not be form related supply chain and /or related manufacturing sector and/or an EPC business, for that can provide the undue early information to such participants, than the broader Indian industry</p> <p>Suggested Modification</p> <p>A suitable clause to this effect should added to this specific section, to avoid any conflict of information or early advantageous information</p>	No change is envisaged.
124.	Page 19, P. OTHER TERMS & CONDITIONS (EMD)	<p>EMD waiver for MSMEs</p> <p>AS per GoI's GFR (General Financial Rules) 2017, MSMEs are exempted from EMD amounts</p> <p>Suggested Modification</p> <p>MSMEs led consortium to be allowed this waiver of EMD submission</p>	Relevant MSME rules and regulations are applicable.
125.	Page 18, EVALUATION SECION J (Basis of Offer)	<p>Purchase preference to MSME led consortium</p> <p>As per MSME Ministry's order number 2012 dated 23 March 2012, a MSME led consortium is not L1 but it has its quoted price within L1 + 15% margin, the preference to MSME led consortium</p> <p>Suggested Modification</p>	Relevant MSME rules and regulations are applicable.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		MSMEs led consortium to be accorded this preference	
126.	FORM 6 COMPOSITION OF TEAM	<p>Requested CVs of team-members is limited currently on the experience related to Laying & Manufacturing of sub-sea power cables</p> <p>The study objective is to deliver a techno-commercial feasibility of market demand and manufacturing eco-system in Indian context</p> <ul style="list-style-type: none"> - None of the Indian lead firms are not likely to have this profile of experts <p>Suggested Modification</p> <p>Indian lead of the consortium's techno-commercial CV should also be included and give due/ample weightage in the scoring matrix</p>	Please refer to the Amendment No. 1 & Form-6
127.	Page 2 SUBMISSION OF BID	<p>Extension in Bid submission timeline.</p> <p>Suggested Modification</p> <p>3 weeks extension in the submission timeline from the date of reply of queries by PFCCL.</p>	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
128.	Sr. No. B, Pg. 9	Deliverables	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

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Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

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129.	Sr. No. A (ii & iii), Pg. 7	<p>ii) Based on the above assessment, a business model to be developed for the country (considering the existing and ongoing subsea cable projects worldwide). Also, to collate following data:</p> <ol style="list-style-type: none"> a. Capital expenditure and details of machines required (capex study). b. Country wise different policies models followed for kick starting the manufacturing of subsea cable. c. Comparative analysis of the Internal Rate of Return (IRRs) in the Indian context vis-à-vis Govt. policies. <p>iii) To prepare techno-commercial analysis of different options viz single core v/s three core, different electrical design viz voltage and current ratings of subsea cable system, broad technical assessment of overall functional design limit (along</p>		Scope of work is amply clear.															

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>with primary cable design material like conductor, insulation, screen, sheath, water blocking layer etc.) currently achieved in design for both types of cable - AC and DC.</p> <p>Could you please detail the activities to be performed under TOR/Scope of work Sr No ii and iii.</p> <p>This will help us to understand the scope to be performed by the consultant.</p>	
130.	Sr. No. A (xix), Pg. 8	<p>Consultant shall arrange a foreign study visit for officials of MoP, CEA, PFCCL and RECPDCL to offshore projects.</p> <p>We would like to confirm our understanding regarding the arrangements for the upcoming foreign study visit. We understand that the consultant will arrange the visit, but the client will be responsible for bearing the related logistical expenses.</p> <p>or</p> <p>If consultant have to manage the logistical expenses of client staff, the total number of participants to be required. The all-logistical expenses will be reimbursed on actual on completion of the visit.</p> <p>Clarity on this would be required.</p>	Expenses related to air travel and stay will be borne by respective organisation. However, expenses related to visas, local travel & other arrangements (foreign country) related to foreign study will be borne by Consultant for around 10 officials.
131.	Sr. No. B, Pg. 9	<p>There may be any other deliverables, which are not specifically mentioned above but may be required for completing the task. The Consultant shall have to include such deliverables, as a part of the final report for the successful completion of the task.</p>	The Bidders are required to submit the deliverables mentioned under Clause B for the complete scope of work.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response															
		<p>As stated, the Consultant shall need to include such additional deliverables as part of the final report for the successful completion of the task. In light of this, I would like to confirm whether any deliverables outside of the current scope would result in the need for additional time and resources.</p> <p>Could you please confirm if the timeline and costs will be adjusted accordingly for any such deliverables or if they will be handled separately? This would ensure that we can properly allocate resources and plan for any necessary adjustments to avoid delays in the completion of the project.</p>																
132.	Sr No D, Pg 10	<table border="1" data-bbox="674 692 1122 874"> <thead> <tr> <th>SNo</th> <th>Activity</th> <th>Payments (% of Lump Sum Price)</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Submission of Inception Report</td> <td>10</td> </tr> <tr> <td>2</td> <td>Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report</td> <td>30</td> </tr> <tr> <td>3</td> <td>Submission and acceptance of Final feasibility and techno-commercial analysis report after incorporating comments</td> <td>30</td> </tr> <tr> <td>4</td> <td>Completion of assignment</td> <td>30</td> </tr> </tbody> </table> <p>Upon reviewing the current payment structure in the project, it appears that the major payment of 30% is currently linked to the completion of the assignment. However, this payment arrangement does not align with the activity stages in the project, and may not adequately reflect the progress of key milestones.</p> <p>In view of this, we would like to propose an amendment to the payment clause. We suggest that the payment schedule be realigned to better correspond with the activity stages,</p>	SNo	Activity	Payments (% of Lump Sum Price)	1	Submission of Inception Report	10	2	Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report	30	3	Submission and acceptance of Final feasibility and techno-commercial analysis report after incorporating comments	30	4	Completion of assignment	30	Please refer to the Amendment No. 1.
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133.	Sr No F (I), Pg 12	<p>JV / Consortium agreement shall be registered in accordance with law so as to be legally valid and binding on the members before making any payment.</p> <p>Could you kindly confirm whether it is mandatory for the consultant to register the JV/Consortium agreement, or if this requirement is optional for the consultant?</p> <p>We request to allow unincorporated JV for this tender as registered JV restrict quality bidders for submission of proposal.</p> <p>Suggested Modification</p> <p>JV / Consortium agreement shall be registered in accordance with law so as to be legally valid and binding on the members before making any payment (Clause Deleted)</p>	<p>Please refer to the Amendment No. 1.</p> <p>As per the Registration Act, it is not mandatory to register a Consortium Agreement.</p>															

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
134.	Sr No F (I), Pg 12	<p>JV / Consortium shall open a bank account in the name of JV / Consortium and all payments due to the JV / Consortium shall be credited by employer to that account only. To facilitate statutory deductions all statutory documents like Permanent Account Number (PAN)/ Goods & Service Tax Identification Number (GSTIN) etc. in the name of the JV / Consortium shall be submitted by JV / Consortium before making any payment.</p> <p>Could you kindly confirm whether it is mandatory for the consultant to register the JV/Consortium agreement, or if this requirement is optional for the consultant?</p> <p>We request to allow receipt of payment in the account of lead bidder for this tender as opening JV/consortium account will attract legal compliances and would restrict quality bidders for submission of proposal.</p> <p>Suggested Modification</p> <p>JV / Consortium shall open a bank account in the name of JV / Consortium and all payments due to the JV / Consortium shall be credited by employer to that account only. To facilitate statutory deductions all statutory documents like Permanent Account Number (PAN)/ Goods & Service Tax Identification</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>Number (GSTIN) etc. in the name of the JV / Consortium shall be submitted by JV / Consortium before making any payment.</p> <p>(Clause Deleted)</p>	
135.	Section 4, Cl. 5.8, Pg 52	<p>Liability of the Consultant</p> <p>We understand that the limitation of liability is specified as 1 time the contract value. Could you please confirm that this understanding is correct? A confirmation on this matter would help ensure clarity and proper alignment with the contract terms.</p> <p>Suggested Modification</p> <p>Liability of the Consultant</p> <p>The maximum liability of the consultant towards PFCCCL arising under the Contract shall not exceed 1 time of the consultancy fee under this Agreement.</p>	<p>Liability of the Consultant shall be limited to the Awarded Contract Value.</p>
136.	Section 4, Cl. 10, Pg 54	<p>Termination of contract</p> <p>Upon review, it has come to our attention that the current agreement does not specify the conditions under which the consultant may terminate the contract. To ensure clarity and fairness for both parties, we would kindly request the inclusion</p>	<p>No change is envisaged.</p>

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>of a clause that outlines the procedures and conditions for termination by the consultant.</p> <p>Suggested Modification</p> <p>Termination by consultant The consultant shall be entitled to terminate the Contract if: If, PFCCL fails to make the payment of any undisputed Service Charges as per the terms and conditions of the Contract.; or PFCCL is in material breach of its obligations under the Contract, which breach has a material adverse effect on the Service Provider and, if capable of remedy, is not remedied within 30 (thirty) Days; In any of these events or circumstances, the consultant may, upon giving 30 (thirty) Days' written notice to PFCCL, terminate the Contract.</p>	
137.	Section 4, Cl. 4, Pg 50	<p>Liquidated Damages</p> <p>For clarity and to ensure proper understanding of the contract terms, we kindly request that you define the LD applicable to the project, including the total capping for the liquidated damages. This will help us assess potential risks and ensure alignment with the project's objectives and timelines.</p> <p>Suggested Modification</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>Liquidated Damages 0.5 % of the consultancy fee per week or part thereof subjected to a maximum of 5 % of consultancy fee.</p>	
138.	Form 6; Composition of Team and the Team Leader to be deployed and their Qualification and Experience	<p>We understand that the team of experts will include individuals with international expertise, potentially involving international experts. To assist us in estimating the cost and staffing schedule for the scope of work, could you please clarify:</p> <ol style="list-style-type: none"> 1. How many total days of the 120-day assignment period will the international experts be required to be physically present in India? 2. Will they be allowed to work remotely or will their presence in India be mandatory for the entire duration of their involvement? <p>Your responses will help us better plan the cost and staffing schedule.</p>	Please refer to the Amendment No. 1. Bidder to meet the requirement of e-RfP document.
139.	Sr No L, Pg 18	In the event of an award, the selected Bidder, within fifteen (15) days of issue of Letter of Award from PFCCL, will be required	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>to arrange submission of CPG in the form of a Bank Guarantee (BG) equivalent to five percent (5%) of the total consultancy fee. As these two clauses specify different percentages for the CPG, we would appreciate your clarification on which clause should be followed. Please confirm whether the CPG requirement is 3% or 5% of the total consultancy fee.</p> <p>Suggested Modification</p> <p>In the event of an award, the selected Bidder, within fifteen (15) days of issue of Letter of Award from PFCCL, will be required to arrange submission of CPG in the form of a Bank Guarantee (BG) equivalent to five percent (3%) of the total consultancy fee.</p>	
140.	Section 2, Form 1 Covering Letter, Pg 24	<p>We declare that the services will be rendered strictly in accordance with the specifications. We confirm our acceptance/compliance to the "Deliverables" and "Terms of payment" clauses as stipulated in the Bid Document. We confirm that Contract Performance Guarantee (CPG) for three percent (3%) of the total consultancy fee in the form of bank guarantee shall be provided by us as per the prescribed format in case of placement of award.</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		<p>As these two clauses specify different percentages for the CPG, we would appreciate your clarification on which clause should be followed. Please confirm whether the CPG requirement is 3% or 5% of the total consultancy fee.</p> <p>Suggested Modification</p> <p>In the event of an award, the selected Bidder, within fifteen (15) days of issue of Letter of Award from PFCCL, will be required to arrange submission of CPG in the form of a Bank Guarantee (BG) equivalent to five percent (3%) of the total consultancy fee.</p>	
141.	e-RFP, Pg 2	<p>We kindly request that PFCCL to provide a four-week period for the submission of proposals following the response to the pre-bid queries. This additional time will allow us to align our response as per clients requirements.</p> <p>Suggested Modification</p> <p>Close Bid Date & Time: 03.03.2025 /11:00 hrs (IST)</p>	Bidder is requested to visit PFCCL website regarding Revised bid submission date.
142.	Clause 'C', Period of Engagement	<p>The total duration of the assignment would be Four (04) months form date of issuance of Letter of Award (LoA) or till completion of the assignment.</p> <p>The four (04) month timeline may not be sufficient given the complexity of subsea cable projects, which involve</p>	Please refer to the Amendment No. 1.

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response									
		<p>geotechnical studies, regulatory approvals, stakeholder coordination, and multi-phase technical assessments. Extending the duration to eight (08) months will ensure thorough analysis, compliance, and risk mitigation, leading to high-quality deliverables without compromising project quality.</p> <p>Request you to modify clause as shown below:</p> <p>The total duration of the assignment would be Eight (08) months form date of issuance of Letter of Award (LoA) or till completion of the assignment.</p>										
143.	Clause 'D' Terms of Payment	<table border="1"> <thead> <tr> <th data-bbox="667 879 741 1110">S. No.</th> <th data-bbox="752 879 1099 1110">Activity</th> <th data-bbox="1111 879 1267 1110">Payments (% of Lump Sum Price)</th> </tr> </thead> <tbody> <tr> <td data-bbox="667 1114 741 1198">1.</td> <td data-bbox="752 1114 1099 1198">Submission of Inception Report</td> <td data-bbox="1111 1114 1267 1198">10</td> </tr> <tr> <td data-bbox="667 1201 741 1422">2.</td> <td data-bbox="752 1201 1099 1422">Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's</td> <td data-bbox="1111 1201 1267 1422">30</td> </tr> </tbody> </table>	S. No.	Activity	Payments (% of Lump Sum Price)	1.	Submission of Inception Report	10	2.	Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's	30	Please refer to the Amendment No. 1.
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S. No	Clause No. and Existing provision	Clarification required		Clarification/Response	
			comments to be incorporated in the final feasibility and techno-commercial analysis report		
		3.	Submission and acceptance of Final feasibility and techno-commercial analysis report after incorporating comments		30
		4.	Completion of assignment		30
		Tot al	100		
		<p>The revised terms (10-50-30-10) ensure adequate cash flow during the resource-intensive draft feasibility phase while aligning payments with the effort required at each stage, promoting balanced financial management and quality deliverables.</p> <p>Request you to modify as shown below:</p>			

Clarification of Bidder's Queries regarding "Appointment of Consultant for Preparation of Feasibility Report and Techno-Commercial Analysis for Domestic Manufacturing, Safe Laying and Maintenance of Subsea Cables"

S. No	Clause No. and Existing provision	Clarification required	Clarification/Response												
		<p>The updated payment schedule with the revised distribution: Payments would be made as per the following stages:</p> <table border="1" data-bbox="663 392 1272 1356"> <thead> <tr> <th data-bbox="663 392 745 624">S. No.</th> <th data-bbox="745 392 1104 624">Activity</th> <th data-bbox="1104 392 1272 624">Payments (% of Lump Sum Price)</th> </tr> </thead> <tbody> <tr> <td data-bbox="663 624 745 715">1.</td> <td data-bbox="745 624 1104 715">Submission of Inception Report</td> <td data-bbox="1104 624 1272 715">10</td> </tr> <tr> <td data-bbox="663 715 745 1174">2.</td> <td data-bbox="745 715 1104 1174">Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report</td> <td data-bbox="1104 715 1272 1174">50</td> </tr> <tr> <td data-bbox="663 1174 745 1356">3.</td> <td data-bbox="745 1174 1104 1356">Submission and acceptance of Final feasibility and techno-commercial analysis</td> <td data-bbox="1104 1174 1272 1356">30</td> </tr> </tbody> </table>	S. No.	Activity	Payments (% of Lump Sum Price)	1.	Submission of Inception Report	10	2.	Submission and acceptance of Draft feasibility and techno-commercial analysis report with owner's comments to be incorporated in the final feasibility and techno-commercial analysis report	50	3.	Submission and acceptance of Final feasibility and techno-commercial analysis	30	
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S. No	Clause No. and Existing provision	Clarification required		Clarification/Response	
			report after incorporating comments		
		4.	Completion of assignment	10	
		Total	100		
144.	Request for date extension	Request to extend bid submission date – Request for 3 week extension post query response/corrigendum		Bidder is requested to visit PFCCCL website regarding Revised bid submission date.	
145.	Clause 'F' Qualification Requirements, I. Eligibility Criteria	<p>In the case of JV/Consortium, the number of member of the JV shall not exceed two (02) and all the members shall be jointly and severally liable for the execution of the entire assignment in accordance with the terms & conditions mentioned in this Bid Document.</p> <p>Increasing the JV/Consortium limit to three (03) enhances technical expertise and aligns with global best practices, ensuring quality project execution.</p> <p>In the case of JV/Consortium, the number of member of the JV shall not exceed three (03) and all the members shall be jointly and severally liable for the execution of the entire assignment in accordance with the terms & conditions mentioned in this Bid Document.</p>		Please refer to the Amendment No. 1.	

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S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
146.	Inclusion of Limitation of Liability Clause	The current clause imposes unlimited liability on JV/Consortium members, deterring participation and increasing financial risk. Limiting liability to the extent of consultancy fees aligns with industry standards, ensuring fair risk allocation while maintaining execution accountability. Limitation of liability : JV/Consortium will be liable limited upto the extent of consultation fees/ Bid value	Please refer to the Amendment No. 1. Liability of the Consultant shall be limited to the Awarded Contract Value.
147.	Request to include clause regarding JV/Consortium	JV/ Consortium should be an unincorporated JV on the letter head of lead member.	Please refer to the Amendment No. 1.
148.	Clause 'G', Earnest Money Deposit	As per government MSME policies, EMD waivers support small enterprises. EMD waiver is requested based on inclusion of MSME clauses of Government of India	Relevant MSME rules and regulations are applicable.
149.	Clause 1.C (Period of Engagement) Project Timeline extension	Due to the extensive nature of the project, we would like to inquire if it is possible to extend the project timeline to 8-9 months. This would ensure a feasible timeline for successful completion. Project timeline extension up to 8-9 months.	Please refer to the Amendment No. 1.
150.	Clause 1.I.b (Opening of Technical Bid) Bid Submission date extension	Given the comprehensive scope of the project, we kindly request a two-week extension for the bid submission deadline. This additional time would allow for a thorough and detailed understanding necessary for a strong proposal.	Bidder is requested to visit PFCCL website regarding Revised bid submission date.

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S. No	Clause No. and Existing provision	Clarification required	Clarification/Response
		2 week extension for bid-submission	
151.	<p>Clause 1.A (ToR/Scope of Work)</p> <p>Is a detailed feasibility study required for each interconnection route, or is it limited to the 37 GW offshore wind project target?</p>	<p>As multiple interconnection routes are specified, the scope shall also vary accordingly.</p> <p>Clarification required on the scope of feasibility study.</p>	Bidder to meet the requirement of e-RfP document.
152.	<p>Clause 1.A.iii (Voltage Specifications)</p> <p>What are the voltage levels in kV to be looked at as a part of the scope?</p>	<p>As AC and DC voltage requirements would vary depending on the routes (offshore/interconnection) and also impact the manufacturing setups which would in turn affect the scope.</p> <p>Clarification needed on voltage range of cables to be considered for the setup of manufacturing units.</p>	This is under Bidder's Scope.