

## PFC CONSULTING LIMITED

(A wholly owned subsidiary of Power Finance Corporation Limited)

### Empanelment of Consulting Organizations

PFC Consulting Limited (PFCL) is a Consulting Organization providing consultancy services to the power sector since Oct.'99, making available expertise to various entities in order to strengthen the power sector and thereby bring about improvements in financial, technical and institutional management.

The services have been categorized as under:

Area Code	Particulars
1 (a)	Strategy and Policy
1(b)	Human Resources Plan
1©	Organisational Development Plan
1(d)	Preparation of systems/rules/procedures/manuals
2	Financial Services
2 (a)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for PPP projects
2 (b)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for other projects
2©	Commercial support and due diligence
2(d)	Logistics and Supply Chain
2 (e)	Transaction Services
2(f)	Financial Restructuring of Entities
2(g)	Resource Mobilization (Domestic and Foreign currency)
2 (h)	Mergers and Acquisition
2(i)	Asset Valuation
2 (j)	Taxation
2 (k)	Insurance Advisory
2 (l)	Actuarial Valuation
2 (m)	Accounts Function
2 (n)	Internal Audit
3	Project planning/structuring/ conducting technical studies/preparation of Pre Feasibility Report/Detailed Project Report
3 (A)	Conducting Technical studies and preparation of PFR/DPR for obtaining, inter-alia, Environmental clearance for Thermal Power Projects
3 (B)	Conducting Technical studies and preparation of PFR/DPR for obtaining, inter-alia, Environmental clearance for Hydro Power Projects
3 ©	Conducting Technical studies and preparation of DPR/ Feasibility Report for obtaining inter-alia Environmental clearance for New and Renewable Energy
(i)	Site selection
(ii)	Preparation of Pre-feasibility Report
(iii)	Preparation of plant layout
(iv)	Geo Technical Studies
(v)	Socio-economic Studies/ Socio-impact assessment/ Corporate Social Responsibility Plans/ Resettlement and Rehabilitation plans
(vi)	Topographical Survey
(vii)	Area Drainage Studies

<b>Area Code</b>	<b>Particulars</b>
(viii)	Hydrographical/Hydrological Surveys
(ix)	Environment Impact Assessment Studies / Environment Management Plans
(x)	Preparation of DPR
(xi)	Studies related to Forest and for obtaining clearance
(xii)	Marine and Port Studies
(xiii)	Conducting Public hearing
(xiv)	Survey and Land Acquisition
(xv)	Water availability and transportation (Coal and POL) Studies
(xvi)	Any other activities/ studies (please mention)
<b>3 (D)</b>	<b>Power System Planning and Forecasting</b>
(i)	Demand Supply Analysis and Forecasting
(ii)	Short, Medium and Long term
<b>3 (E)</b>	<b>Transmission</b>
(i)	Power Transmission - Route Survey, analysis and DPR preparation
(ii)	Power Transmission – Obtaining Clearances/Approvals
(iii)	Network studies and load flow studies
(iv)	Smart Grid Technology
<b>3(F)</b>	<b>Distribution</b>
(i)	Network studies and load flow studies
(ii)	Project monitoring
(iii)	Audit , inspection of materials and workmanship
(iv)	Preparation of DPR, GPS survey
(v)	Any other activities/ studies (please mention)
(vi)	Smart Grid Technology
<b>3(G)</b>	<b>Coal Block/ Mines Studies</b>
(i)	Topographical survey, DGPS, exploration & GR preparation
(ii)	Preparation of Mining plan, feasibility report and cost of production of coal
(iii)	Audit , inspection of materials and workmanship
(iv)	Forest land diversion
(v)	Any other activities/ studies (please mention)
<b>3(H)</b>	<b>Engineering , Procurement and Construction for</b>
(i)	Thermal Power Projects
(ii)	Hydro Power Projects
(iii)	New and Renewable Energy Projects
(iv)	Transmission Projects
(v)	Distribution Projects
<b>4</b>	<b>Corporate Communications</b>
4(a)	Corporate film making and Audio visual publicity

<b>Area Code</b>	<b>Particulars</b>
4(b)	Event management
<b>5</b>	<b>Information Management System</b>
5(a)	Website/software design and maintenance
5(b)	IT Enabled Services
<b>6</b>	<b>Legal and contracts related services</b>
6(a)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for PPP projects
6(b)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for other projects
6(c)	Legal opinion on Land Acquisition Act, Electricity Act 2003, FEMA, and any other Act ,rules/procedures/documents of PFCCL etc.
<b>7</b>	<b>Manpower agency providing technical professionals in Generation/Transmission/Distribution/any other areas of Power Sector</b>
<b>8</b>	<b>Architectural and Interior Designer</b>

Consulting Organizations would normally be empanelled with PFCCL for a block of 5 (five) years. During this period of 5 years, empanelment process would, however, be kept open and applications from Consulting Organizations would be accepted and processed on a quarterly basis. The last date of validity of empanelment would remain same for all the Consulting Organizations irrespective of their date of empanelment during the said block of 5 years.

Consultancy firms desirous of empanelling with PFCCL in one or more of the above mentioned 6 main areas and sub-areas may apply giving the particulars as per forms I to V.

The application for empanelment/re-empanelment should be accompanied with a Demand Draft or Banker's Cheque of Rs.10,000/- towards **non-refundable processing fee**, payable to "**PFC Consulting Limited**" at New Delhi.

Foreign firms not having an office in India may also apply with payment of Processing Fee in Indian Rupees through their respective Embassy – Trade / Commerce wing.

**The last date for receipt of the requests is 16<sup>th</sup> April, 2018.**

**Please note:**

1. Firms not having GSTN Registration or not having applied for GSTN Registration before the last date of Receipt of the requests will be rejected unless exempted by Law.
2. PFCCL reserves the right to accept or reject any other request for empanelment also without assigning any reason. Firms empanelled will be informed suitably.

**Note:** The Application in Hard Copy along with Bank Draft/ Banker's Cheque should be sent by Hand/Post/Courier. A soft copy should also be sent by e-mail or in a compact disc.

**Apply to :**

**EVP (U#1)  
PFC Consulting Limited  
9<sup>th</sup> Floor, A Block,  
Statesman House  
Connaught Place,  
New Delhi - 110 001**

**Tel : (011) 2344 3912/927  
Fax : (011) 2344 3990**

**Email: pfcconsulting@pfcindia.com**

**FORM - I**

**APPLICATION :**

To,

**EVP (U#1)  
PFC Consulting Limited  
9<sup>th</sup> Floor, A Block,  
Statesman House,  
Connaught Place  
New Delhi - 110 001**

Dear Sir,

We wish to apply for empanelment/re-empanelment with PFCCCL as a consulting Organisation as per details enclosed.

1	Name of the Organisation			
2	Address, Contact Nos. & E-Mail with Name and Mobile No. of Contact Person			
3	Year of Establishment			
4	Total Personnel (Professionals only)	Number	_____	
5	Annual Turnover (last 3 financial years)	Year 2014-15  ..... (Rs. In lakhs)	Year 2015-16  ..... (Rs. In lakhs)	Year 2016-17  ..... (Rs. In lakhs)
6	Latest Audited Annual Accounts	: To be enclosed		
7	GSTN Registration (copy of certificate or proof of application submitted)	: To be enclosed		
8	Registration with SEBI for Merchant Banking Firms / With ICAI for CA Firms or other statutory registrations with a copy of the same, as applicable for the services offered	: To be enclosed		
9	Specific Area of Expertise with Code(s), applied for empanelment.	: To be enclosed as per Form - II		

10	Range of Services offered	: To be enclosed separately in not more than two pages.
11	Key Personnel (Professionals only)	Number (Brief of qualifications / experience of each of the key personnel to be enclosed as per Form - III).
12	Summary of Professional Experience of the Organisation , Separately for each Area Code Applied For	:To be enclosed as per Form – IV
13	Brief of Major Consultancy Assignments Undertaken, in last three financial years for each Area Code Separately. Assignments should be chosen to highlight diversity of experience , and highlighting multiple assignments with similar experience should be avoided	: To be enclosed as per Form – V

**We affirm that the information provided is true, correct, complete and nothing has been concealed thereof. We undertake that in case any information provided is found incorrect at any time hereafter, our application/empanelment stands rejected/terminated as the case may be.**

**(Signature of \*authorized person on Behalf of the organization)**

**\*Authorized by Board resolution or any other document certifying authorization of person.**

**FORM - II**

Specific Area of expertise with Code(s) applied for empanelment

Area Code	Particulars	Areas Applied for (Please tick the one applied for )		
1 (a)	Strategy and Policy			
1(b)	Human Resources Plan			
1©	Organisational Development Plan			
1(d)	Preparation of systems/rules/procedures/manuals			
	Financial Services			
2 (a)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for PPP projects			
2 (b)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for other projects			
2©	Commercial support and due diligence			
2(d)	Logistics and Supply Chain			
2 (e)	Transaction Services			
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2(i)	Asset Valuation			
2 (j)	Taxation			
2 (k)	Insurance Advisory			
2 (l)	Actuarial Valuation			
2 (m)	Accounts Function			
2 (n)	Internal Audit			
3	Project planning/structuring/ /conducting technical studies/preparation of Pre Feasibility Report/Detailed Project Report	<b>3A</b>	<b>3B</b>	<b>3C</b>
3 (A)	Conducting Technical studies and preparation of PFR/DPR for obtaining, inter-alia, Environmental clearance for Thermal Power Projects			
3 (B)	Conducting Technical studies and preparation of PFR/DPR for obtaining, inter-alia, Environmental clearance for Hydro Power Projects			
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(i)	Site selection			
(ii)	Preparation of Pre-feasibility Report			
(iii)	Preparation of plant layout			
(iv)	Geo Technical Studies			
(v)	Socio-economic Studies/ Socio-impact assessment/ Corporate Social Responsibility Plans/ Resettlement			

Area Code	Particulars	Areas Applied for (Please tick the one applied for )		
	and Rehabilitation plans plans			
(vi)	Topographical Survey			
(vii)	Area Drainage Studies			
(viii)	Hydrographical/ Hydrological Surveys			
(ix)	Environment Impact Assessment Studies / Environment Management Plans			
(x)	Preparation of DPR			
(xi)	Studies related to Forest and for obtaining clearance			
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(xvi)	Any other activities/ studies (please mention)			
<b>3 (D)</b>	<b>Power System Planning and Forecasting</b>			
(i)	Demand Supply Analysis and Forecasting			
(ii)	Short, Medium and Long term			
<b>3 (E)</b>	<b>Transmission</b>			
(i)	Power Transmission - Route Survey, analysis and DPR preparation			
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(iii)	Network studies and load flow studies			
(iv)	Smart Grid Technology			
<b>3(F)</b>	<b>Distribution</b>			
(i)	Network studies and load flow studies			
(ii)	Project monitoring			
(iii)	Audit , inspection of materials and workmanship			
(iv)	Preparation of DPR, GPS Survey			
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(vi)	Smart Grid Technology			
<b>3(G)</b>	<b>Coal Block/ Mines Studies</b>			
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(iv)	Forest land diversion			
(v)	Any other activities/ studies (please mention)			
<b>3(H)</b>	<b>Engineering , Procurement and Construction for</b>			
(i)	Thermal Power Projects			

Area Code	Particulars	Areas Applied for (Please tick the one applied for )
(ii)	Hydro Power Projects	
(iii)	New and Renewable Energy Projects	
(iv)	Transmission Projects	
(v)	Distribution Projects	
<b>4</b>	<b>Corporate Communications</b>	
4(a)	Corporate film making and Audio visual publicity	
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<b>5</b>	<b>Information Management System</b>	
5(a)	Website/software design and maintenance	
5(b)	IT Enabled Services	
<b>6</b>	<b>Legal and contracts related services</b>	
6(a)	Drafting, vetting, reviewing and evaluation of RFQ, RFP and Agreements for PPP projects	
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<b>7</b>	<b>Manpower agency providing technical professionals in Generation/Transmission/Distribution/any other areas of Power Sector</b>	
<b>8</b>	<b>Architectural and Interior Designer</b>	

(Signature of authorised person on  
Behalf of the organization)



FORM - III

BRIEF CVs OF KEY PERSONNEL (NOT MORE THAN 5)

Name :

Date of Birth :

Educational Qualifications :

Total experience in Number of years :

Years with the organisation applying  
for empanelment :

Experience (Last 10 years)  
(list of positions held, giving dates/  
duration, names of organisations,  
and brief responsibilities) :

Consultancy assignments worked on in the Power Sector and in Infrastructure sector along with, title of assignment, clients name, location & scope of work in not more than two lines each.

**(Signature of authorised person on  
Behalf of the organisation)**

FORM - IV

**SUMMARY OF PROFESSIONAL EXPERIENCE OF THE FIRM**  
**(Enclose Details Separately for Each Area Code Applied For)**

In years :

Collaborations/JVs (if any)\* :

Areas of Professional experience :

**Experience in India** :

- No. of Assignments undertaken in Power Sector :
- List of assignments with clients name & location against each assignment, Duration in Months. :
- No. of assignments undertaken in Infrastructure sector (Excluding Power) :
- List of assignments with clients name & location of assignment, :  
Duration in months

**Experience in Abroad** :

- No. of Assignments undertaken in Power Sector :
- List of assignments with clients name & location against each assignment, Duration in Months. :
- No. of assignments undertaken in Infrastructure sector :  
(Excluding Power)
- List of assignments with clients name & location of assignment, :  
Duration in months

**Summary:**

- Total No. of assignments undertaken in India in all sectors. :
- Total No. of assignments undertaken Abroad in all sectors. :

**(Signature of authorised person on  
Behalf of the organisation)**

\*Please Enclose Details of the Collaboration Agreement

FORM - V

**MAJOR CONSULTANCY ASSIGNMENTS UNDERTAKEN:**  
**(Enclose Details Separately for Each Area Code Applied For)**

Not more than a total of 6 assignments undertaken in last 3 financial years (fill separately for each of the 6 assignments). Assignments should be chosen to highlight diversity of experience. Highlighting multiple assignments with similar experience should be avoided.

Name of assignment :

Name of Client :

Location of Assignment :

No. and Names of personnel deployed :

Originally agreed time to complete the  
assignment in months :

Actual time taken to complete the  
Assignment in Months :

Scope of work of assignment in detail :  
(may attach sheets)

Deliverables of the assignment. :

**(Signature of authorised person on  
Behalf of the organisation)**